Arrington Apartments — North Little Rock, AR

Invest in an income-generating multifamily asset, with planned annual rent increases



An opportunity to invest in a multifamily asset, with strong upside potential. 80% of units are eligible to transition from currently regulated rents and will be increased to market rate during the holding period. The sponsor specializes in the bureaucratic process required to make this transition. The asset is situated in North Little Rock, near a military base, which is a major employer in the area.

Property Details

Property Type	Multifamily
Asset Class	B-
Number of Units	11 Buildings 156 Units (avg. 1,128 SQF/unit)
Year Built	1986 (Phase 1) 2008 (Phase 2)
Property Address	6301 Camp Robinson Rd. North Little Rock, Arkansas 72118

Target Closing Date: August 2022

Asset Type Multifamily	Financing Type Equity	Estimated NOI Generated to Equity Investors 6.48%* (Avg. per year, Net of all fees, Starting Year 2)
Estimated Holding Period 60 Months	Minimum Investment \$25,000	Investment Type Income-generating

Investment Highlights

1. Value-add from transitioning regulated rents to market rate

The sponsor will transition 120 units from government-regulated rents over a one-year period, at which point rent on units with existing tenants can be increased up to 7% per annum for 3 years in accordance with government regulations, then raised to full market rate. Any vacated units and new leases can be rented at market rates after the one-year transition process. The average rent per unit is projected to increase by ~\$250 over the 5-year period.

2. Sponsor specializes in value-add transitioning of multifamily assets

The sponsor has a strong track record in turning over units with regulated rents to market-rate and is experienced in the application process required for this transition. 28 deals are Low Income Housing Tax Credit (LIHTC) assets, including 5 exits and 23 active deals. The sponsor has owned and managed 2,500 multifamily units to date.

More broadly, the sponsor identifies urban and suburban growth markets throughout the midwestern and central United States. Their focus is in secondary and tertiary markets that have demonstrated liquidity, a favorable and growing employment base, steady population growth, and a high quality of life. Often these assets are mismanaged and exhibit significant opportunistic or value-add return potential.

3. Increasing housing prices driving many to rental alternatives

Little Rock has seen a steep increase in house prices since 2021, with a 17.9% YoY increase as of June 2022. The trend of rising prices has left home-ownership out of reach for many residents and has driven demand for rental units.

* The indicative performance notifications herein above were determined based on the following stipulations: an investment's Estimated Net Operating Income (NOI) amount that is generated to Equity Investors is determined by deducting fees and expenses from the current rent roll and other cashflows. We confirm these numbers by comparison with comps received from appraisers. The performance notifications are hypothetical based on the methodology herein above indicated and the actual performance of an investment as stated will vary over time and might not be attained. The project's detailed operational figures are provided in the expanded financials, which are available in the document center.

All financial estimates are calculated based on the total capital iintoo equity investors contribute and are net of all fees

4. Our 3rd investment in this growing market

This is our 3rd investment in the Little Rock metro area with a growing, demographically diversifying population.¹ The population has grown by ~7% since the last census and stands at ~750K.² The region has many government jobs and strong healthcare and military employment opportunities, including Camp Robinson, home of the Arkansas National Guard, which employs 1,500 people and is located close to the asset.

Mature LIHTC Asset Class

Mature LIHTC assets, like Arrington Apartments, are eligible to transition out of LIHTC, which is a government program whereby developers receive a tax credit to construct or renovate housing for low-income individuals and families.

The sponsor purchases assets that have a Weighted Average Remaining Life in the program of 4 years or less. Once this remaining time has passed, the assets are then eligible to transition out of the LIHTC rent structure.

This bureaucratic process takes approximately one year, at which point rent on units with existing tenants can be increased up to 7% per annum for 3 years, in accordance with government regulations, then raised to full market rate. Any vacated units and new leases can be rented at market rates during this 3-year period.

The experienced sponsor is acquiring this asset as 120 units are eligible to begin this transition process.

Market Overview

Central Arkansas, AR

North Little Rock is part of the Little Rock–North Little Rock–Conway metro area in Central Arkansas, the most populated area of Arkansas. The city is located just north of the Arkansas River, 2 miles from the state capital Little Rock. North Little Rock has a population of 65,903 and the wider metro area has a population of ~750K.³

As the state capital, Little Rock is home to many government jobs (Federal, State and Local Govt), accounting for 71,900 jobs in the city⁴, as well as several other big industries that provide stable employment such as healthcare and the military. Key employers include Little Rock Air Force Base, University of Arkansas for Medical Sciences, Arkansas Children's Hospital, and Central Arkansas Veterans Healthcare System. The unemployment rate has been decreasing in the region, standing at 3.2% as of Q1 2022.⁵

Housing prices in metro area have been on a steep increase since 2021 leaving many looking for more affordable alternatives (i.e. multifamily rentals). There has been a 17.9% YoY increase in home prices⁶ and these numbers indicate that more people, e.g. young professionals and young families, are likely to rent vs buying a home. The area is experiencing net domestic in-migration, in part due to its rental affordability.⁷

⁽¹⁾ Source: Census dot Gov: Little Rock Arkansas

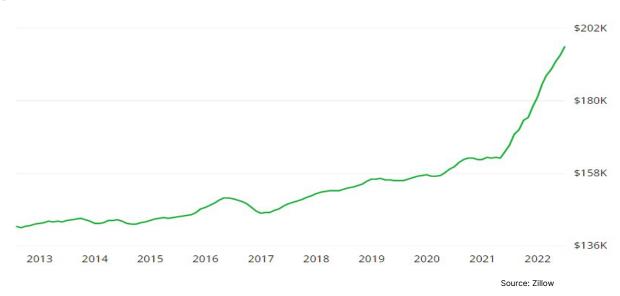
⁽²⁾ Source: Talk Business: Population rises in metro areas; U.S. representatives allocated to Arkansas unchanged

⁽³⁾ Source: World Population Review: North Little Rock / Talk Business: Population rises in metro areas; U.S. representatives allocated to Arkansas unchanged

⁽⁴⁾ Source: Little Rock Chamber

Little Rock Housing Prices





Property Details

Asset Location

Arrington Apartments is a rental community located in North Little Rock, a city on the Arkansas River, just north of the state capital Little Rock. The property is minutes from both the I40 and I30 Interstates and \sim 10 miles from the Bill and Hilary Clinton National Airport. Downtown Little Rock is a \sim 6-mile commute from the property.

The 32,000-acre Camp Robinson Park, training base of the Arkansas National Guard, is a large employer situated near the property. Areas of the park are open to the public, including numerous mountain biking trails.

Nearby Burns Park contains many outdoor amenities including a golf course, archery range, baseball complex, soccer complex, playground, and hiking trails.

Property Amenities

The property consists of spacious 1BR, 2BR, and 3BR units, with an average size of 1,128 SF., which is larger than comparable properties in the area.

Interior amenities include well-equipped kitchen (refrigerator, range / oven, dishwasher, appliances), full-size washer / dryer connections, walk-in closets, nine-foot ceilings with ceiling fans, patio or balcony, and an alarm system in every unit.

The property is pet-friendly and features many sought-after exterior amenities. Common areas include a swimming pool, clubhouse, business center, playground, and laundry facilities.

Sponsor Details

Moline Investment Management



Expertise

The sponsor specializes in mature LIHTC to market-rate investments and is also experienced in the value-add multifamily and the workforce housing sectors. Founded in 2018, the sponsor has owned and managed 2,500 units, with a focus on the Midwest and Central U.S. states, primarily in Missouri, Oklahoma and Kansas, with a presence in NW Arkansas, Colorado, North Carolina, Tennessee and Texas. Their selection criteria means the sponsor only selects assets that are classed B+ to C-, have at least 150 units, and a holding period of 3-7 years.

- · 9 exits to date, see track record below
- · 24 active deals, 23 of which are LIHTC assets

Sponsor Track Record - Exits

Property Name	City	State	Asset Type	Rate Type	Units	Purchase date	Exit Date
Six-Property Missouri Portfolio ¹	Multiple	МО	Multifamily	LIHTC	214	Nov-21	Jul-22
Springfield Commons ¹	Springfield	МО	Multifamily	LIHTC	52	Dec-20	Jul-22
Aspen Park Apartments	Joplin	МО	Multifamily	Market-Rate	127	Dec-20	May-22
Century Towers	Joplin	МО	Multifamily	Market-Rate	36	Sep-20	May-22
Parkwood Townhomes	Tulsa	OK	Multifamily	Market-Rate	33	Aug-20	May-22
Hickory Ridge	St. Robert	МО	Multifamily	Market-Rate	12	Feb-19	Jun-22
Pointe Lookout Villas ²	St. Robert	МО	Multifamily	LIHTC	64	Feb-19	Mar-21
Countryview Estates	Buffalo	МО	Multifamily	LIHTC	40	Feb-19	Apr-20
Valleyview Estates	Reeds Spring	МО	Multifamily	LIHTC	32	Feb-19	May-20

⁽¹⁾ Transaction in progress

⁽²⁾ Acquired GP interest

Property Images

Exteriors & Amenities









Interiors







Estimated Cash Distributions

Ongoing cash distributions and distributions from sale or refinance.

To iintoo investors and Sponsor, pari passu until each have received an amount equal to their respective closing capital contributions, pro rata; Second, to iintoo investors and Sponsor, pari passu towards payment of 8% preferred returns. Third, remaining Cash Flow, pari passu: 30% to the Sponsor as Promote, and 70% to iintoo investors and Sponsor, pro rata.

Legal Structure



Deal Structure



^{*}includes \$30,000 partnership expenses held in reserve

Capital Stack



^{*}Raised by overseas investors

Ownership

The iintoo investor entity is expected to hold a 80% stake in the special purpose entity that own the asset. Ownership of the asset is via a two-tiered designated SPV held by investors.

The principal of the Sponsor provides a personal undertaking of the obligations of the Sponsor under the JV agreement. iintoo will oversee and monitor the project until its completion and provide investors with quarterly progress reports. See Private Placement Memorandum for further details.

Buyout

Starting at 18 months until 30 months from the project start date, the Sponsor is entitled to a buyout right that should amount to a cash sum that represents a return equal to the IRR of 20.98% plus 7% of iintoo's capital contribution.

Financial Snapshot

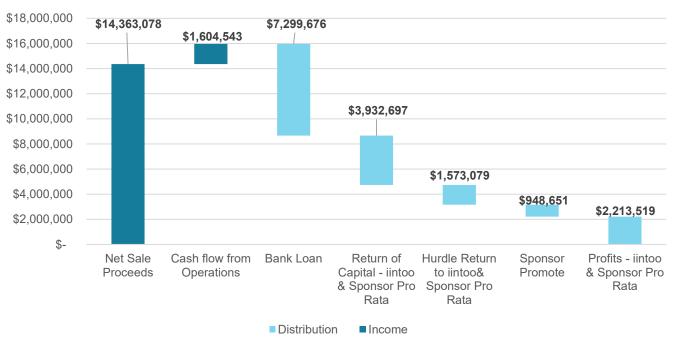
(\$) Sources	
Sponsor and Other Investors Equity	786,539
iintoo Equity Investors	2,249,503
iintoo Debt Investors	896,655
Bank Loan	7,400,723
Total Sources	11,333,420

(\$) Uses	
Acquisition Price	10,600,000
Purchase Costs	733,420
Total Uses	11,333,420

Estimated Cashflow (\$)	Year 1	Year 2	Year 3	Year 4	Year 5
Rental Income	1,260,096	1,299,594	1,428,086	1,563,815	1,695,866
Other Income	42,590	50,011	84,482	123,544	157,408
Total Income	1,302,686	1,349,604	1,512,567	1,687,359	1,853,275
Payroll	(203,880)	(206,070)	(206,832)	(207,043)	(208,292)
Property Taxes	(72,600)	(74,651)	(81,180)	(88,359)	(94,937)
Insurance	(48,600)	(49,785)	(53,228)	(56,981)	(60,476)
Repairs, Maintenance & Turnover	(122,178)	(127,028)	(144,895)	(164,788)	(182,603)
Utilities & Contract Services	(220,320)	(219,093)	(202,232)	(182,382)	(166,395)
Marketing & Administration	(54,360)	(55,255)	(56,991)	(58,787)	(60,622)
Management Fee	(12,025)	(15,226)	(31,563)	(52,501)	(72,850)
Total Expenses	(733,963)	(747,109)	(776,922)	(810,841)	(846,174)
Net Operating Income (NOI)	568,723	602,496	735,646	876,518	1,007,101
Debt Service	(351,534)	(351,534)	(351,534)	(463,268)	(463,268)
Replacement Reserves	(39,000)	(39,631)	(40,820)	(42,044)	(43,306)
Net Cash Flow Before Tax	178,189	211,330	343,291	371,205	500,527
Estimated Cash Flow to iintoo Investors	142,551	169,064	274,633	296,964	400,421
iintoo's Asset Management Fee (2%)	-	-	-	(62,923)	(62,923)
Capital Reserve	(53,041)	53,041	(45,000)	25,000	(25,000)
Estimated Cash Flow to iintoo - Debt Investors (8% Interest)	(76,960)	(76,960)	(76,960)	(76,960)	(76,960)
Partnership Costs	(12,550)	(9,300)	(9,300)	(9,300)	(10,550)
Estimated Cash Flow to iintoo Equity Partnership	-	135,845	143,373	172,781	224,988
Estimated Cash Flow to iintoo GP (1% Ownership Rate)	-	(1,358)	(1,434)	(1,728)	(2,250)
Estimated Cash Flow to iintoo Equity Investors (99% Ownership Rate)	-	134,487	141,939	171,053	222,738

Financial Snapshot





For a more detailed financial breakdown of this offering, please refer to the expanded financials which are available in the Document Center. Note full disclaimer below.

Disclaimer

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